

Master of Business Administration

Admission Requirements

- 1. A four-year bachelor's degree from a recognized college or university.
- An overall grade point average of at least 3.00 in the undergraduate degree program or of at least 3.25 for the last two years, or equivalent, of undergraduate work (based on 4.00 scale).
- Completion of the Graduate Management Admission Test (GMAT) with a score that equals or exceeds an overall total score of 500. In certain circumstances, applicants may request a waiver if they meet one of the following criteria:
 - A minimum of 3 years of professional full-time experience plus a cumulative undergraduate GPA of 3.25 from a recognized university.
 - A minimum of 8 years of professional full-time experience plus a cumulative undergraduate GPA of 3.0 from a recognized university.
 - **NOTE**: A recognized school is one who either has a business school that has achieved AACSB accreditation or a top 100 university as ranked by U.S. News & World.
 - A minimum of 4 years of professional full-time experience plus a cumulative undergraduate GPA of 3.5 from a regionally accredited university.
 - **NOTE:** A regionally accredited school must be recognized by the Council for Higher Education Accreditation.
 - A prior graduate degree with a minimum of 3.0 cumulative GPA from a recognized university.
 - A valid GRE score from the past 5 years.
 - Students who are applying to the combined JD/MBA Program may submit LSAT scores for consideration.
- 4. Satisfy the School of Graduate Studies' English Language Proficiency requirements as published in the graduate catalog.
- 5. Minimum competence in business math and statistics, accounting, economics, and finance. This competence is normally demonstrated by having a bachelor's degree in business administration, previous equivalent course work in each of four subject areas, or by successful completion of self-paced boot camp courses on these topics from Ivy Software (https://www.mbaprepworks.com/local/iomad_signup/signup.php? id=128&code=UNDakota).

M.B.A. Prerequisite Competence

Applicants must demonstrate a minimum competence in business math and statistics, accounting, economics, and finance. Competence in these foundational topics can be demonstrated in three ways:

- Possessing a bachelor's degree in business administration, with the grade point requirements stated above.
- Completion of equivalent course work in the four topics areas, with a grade
 of "B" (or the equivalent) or better in each course. The MBA Program
 Director will determine if previous course work meets the expectations for
 entering students.
- 3. Successful completion of self-paced online boot camp courses on these topic areas from Ivy Software (https://www.mbaprepworks.com/local/iomad_signup/signup.php?id=128&code=UNDakota). Students can go directly to Ivy Software's web site for registration information. Students must achieve a score of 70% or greater in each course in order to successfully complete the prerequisite requirement. Students will have a maximum of 2 attempts to successfully complete each course; students that fail to pass the boot camp course after 2 attempts will be required to complete an undergraduate course judged by the MBA Program Director to be equivalent to that subject, with a grade of "B" (or the equivalent) or better.

- 1. Business Math and Statistics
- 2. Financial Accounting
- 3. Fundamentals of Economics
- 4. Understanding Corporate Finance

Degree Requirements

Students seeking a Master's degree at the University of North Dakota must satisfy all general requirements set forth by the School of Graduate Studies as well as particular requirements set forth by the Master of Business Administration Program.

The M.B.A. degree program is an interdisciplinary program taught by the faculty in several departments within the Nistler College of Business and Public Administration. The M.B.A. Program Director is responsible for coordinating all aspects of the program. Business courses carrying graduate credit status from the Department of Accounting, Economics and Finance, Marketing, Political Science and Public Administration, and the School of Entrepreneurship and Management are described elsewhere in the graduate catalog. The M.B.A. degree program requirements are:

- A minimum of 34 semester credits of academic work. The program includes 34 credit hours of required core course credits. An optional 9 credit hour defined concentration (Business Analytics, Government & Business, International, Aviation Management, and General Business) may also be added to the degree program.
- The 34 required core course credits are organized into 4 modules: Executive Management, Business Analytics, Financial and Economic Analysis, and Strategy.
- At least one-half of the credits must be at or above the 500-level. A maximum of one-fourth (usually 9 semester credits) of the credit hours required may be transferred from another institution.
- 4. The requirement of the final examinations for the M.B.A. degree is satisfied by the successful completion of MGMT 585 Advanced Strategic Management. MGMT 585 Advanced Strategic Management has the following prerequisites which MUST be completed prior to enrollment:
 - a. ACCT 502 Financial Reporting & Decision Making,
 - b. MRKT 510 Strategic Market Planning,
 - c. And six (6) additional M.B.A. credits.

The M.B.A. curriculum includes the following required courses:

Code	Title	Credits
Executive Manage	ement Module	
MGMT 505	Organization Leadership and Ethics	2
MGMT 515	Advanced Managerial Theory	3
BADM 500	The Successful MBAExecutive Skills	2
Business Analytics	s Module	
ISBA 510	Business Intelligence	3
ECON 506	Econometrics	3
MGMT 501	Quantitative Analysis for Management Decisions	3
Financial and Eco	nomic Analysis Module	
ACCT 502	Financial Reporting and Decision Making	3
ACCT 509	Accounting Information for Decision and Control	3
FIN 501	Managerial Finance	3
Strategy Module		
MRKT 510	Strategic Market Planning	3
MGMT 545	Strategic Supply Chain Management	3
MGMT 585	Advanced Strategic Management	3
Total Credits		34
Optional Conce	entration (additional 9 credits) Business Analytics,	

Government & Business, International, Aviation Management, General Business

Total Credits with Optional Concentration, 43 Credits

 $\ensuremath{\mathsf{M.B.A.}}$ students can choose among the following optional concentrations:



Code Title Credits

General Concentration

Students can choose 9 credit hours for the General Concentration chosen from courses offered at the 300-, 400- and 500-level in the areas of Accounting, Economics, Entrepreneurship, Finance, Information Systems and Business Communications, Marketing, Management, and Political Science & Public Administration, as well as other fields within the NCoBPA and across UND. MBA students taking courses at the 300- and 400-level for graduate credit are expected to perform at a higher level, both in the quality and quantity of work. All General Concentration courses must be approved by the M.B.A. Program Director prior to enrollment.

Business Analytics Concentration

Students can choose to focus on business analytics beyond the M.B.A. core business analytics module by choosing 9 credit hours from the following list of courses. Other courses may be substituted for those in the list below, but must be approved by the M.B.A Program Director prior to enrollment.

	ECON 411	Economic Forecasting	3
	ECON 510	Time Series Methods Applications	3
	ECON 534	Further Topics in Econometrics	3
	ECON 545	Quantitative Methods for Impact Evaluation Causal Inference	3
	ISBA 330	Database Management	3
	ISBA 430	Database Analytics	3
	EFR 513	Large Dataset Management and Analysis	3
	EFR 530	Learning Analytics	3
	EFR 535	Data Analytics and Visualization with R	3

Government and Business Concentration

Students can choose to focus on government and business by choosing 9 credit hours from the following list of courses. No more than 3 credit hours total can be completed from POLS 580 and BADM 597. Other courses may be substituted for those in the list below, but must be approved by the M.B.A. Program Director prior to enrollment.

POLS 502	Problems in State and Local Governments	3
ECON 503	Government and Business	3
POLS 531	Foundations of Public Administration	3
POLS 532	Public Policy	3
POLS 533	Administrative Ethics in the Public Sector	3
POLS 535	Public Organizations	3
POLS 537	Program Evaluation	3
POLS 538	Public Budgeting and Financial Administration	3
POLS 580	Administrative Internship	1-3
BADM 597	Graduate Cooperative Education	1-3
International Conc	entration	

The International Business concentration requires students to study abroad at a foreign college/university that has a formal course transfer agreement in place with UND. Students will complete the first and last semesters of their program of study at UND. Courses to be taken at the foreign college/university, and included in the program of study, must be approved by the M.B.A. Director prior to registration. Students are expected to take a workshop or course of study in cultural language studies from the foreign college/university.

Aviation Management Concentration

Students can choose to focus on aviation management by choosing 9 credit hours from the following list of courses. Other courses may be substituted for those in the list below, but must be approved by the M.B.A. Program Director prior to enrollment.

AVIT 502	Aviation Economics	3
AVIT 510	Aviation Public Policy and Regulations	3
AVIT 512	Aviation Environmental Issues	3
AVIT 513	Aviation Safety Management Systems	3
AVIT 514	Aviation Management Theory	3
AVIT 517	Airline Labor Relations and Law	3
AVIT 521	Ethics in Aerospace	3
AVIT 522	UAS Management	3

AVIT 523	Aviation Safety Data Analysis	3
AVIT 524	Air Traffic Management	3

Students who already have completed courses similar to those in the M.B.A. curriculum may be required to choose substitutes from the graduate credit offerings listed in this catalog. Substitutions require the prior approval of the M.B.A. Program Director and the Graduate Dean.

Final Examinations. The requirement of the final examinations for the M.B.A. degree is satisfied by the successful completion of MGMT 585 Advanced Strategic Management.