Management (Mgmt)

B.B.A. with a Major in Management (http://und-public.courseleaf.com/undergraduateacademicinformation/departmentalcoursesprograms/management/mgmt-bba)


B.B.A. with a Major in Airport Management (http://und-public.courseleaf.com/undergraduateacademicinformation/departmentalcoursesprograms/management/mgmt-bba-am)


Courses

MGMT 300. Principles of Management. 3 Credits.
This course provides a survey of the traditional functions of management with primary emphasis on planning, organizing, controlling, and leading. This emphasis involves coverage of managerial decision making, leadership, motivation, interpersonal communication, staffing human resources, and organizational structure, design, and change and development. Additional topics include the history of managerial thought, management information systems, international management, and business ethics and social responsibility. Prerequisites or corequisites: A total of 30 or more credit hours, including courses in progress. F,S.

MGMT 301. Operations Management. 3 Credits.
This course introduces managerial issues and problems arising in the operations function of both service and manufacturing-oriented organizations. Topics include: aggregate planning, facility layout, forecasting, inventory control and management, introduction to linear programming, operations strategy, processes and technology, project management, quality control and management, scheduling, supply chain management, and waiting line analysis. Prerequisites: ECON 210 with grade of C or better, Junior or Senior standing, a GPA of 2.5, and declared COBPA majors only. F,S.

MGMT 302. Human Resource Management. 3 Credits.
A survey of the concepts, procedures, and programs associated with Human Resource Management in organizations. It includes an overview of the basic management functions and legal issues linked to the execution of the personnel functions of employment, performance appraisal, training, compensation, and development. Prerequisites: ECON 210 with grade of C or better, MGMT 300 with grade of C or better, Junior or Senior standing, and declared COBPA majors only. F,S.

MGMT 309. Quantitative Methods for Managers. 3 Credits.
Topics include decision analysis, forecasting, linear programming, integer and mixed programming, network models, queuing analysis, and simulation. Prerequisites: ECON 210 with grade of C or better, MGMT 301 with grade of C or better, Junior or Senior Standing, and declared COBPA majors only. F,S.

MGMT 310. Organizational Behavior. 3 Credits.
The objective of this course is to allow the student to become acquainted with and experience various ways of thinking about and responding to the issues of human relations and management. The course is designed to survey the following topics at the individual, group, and organizational levels: individual perceptions, attitudes, values, motivation, leadership, communication, group dynamics, and problem solving. Prerequisites: ECON 210 with grade of C or better, MGMT 300 with grade of C or better, Junior or Senior standing, and declared COBPA majors only. F,S.

MGMT 322. Purchasing. 3 Credits.
An introductory course in procurement/purchasing of products, services, equipment/technology, etc. The course addresses issues across various sectors of the economy such as services, retail, wholesale, manufacturing, government, not-for-profit, etc. Prerequisite or Corequisite: MGMT 301 with a grade of C or better. F.

MGMT 360. Business Ethics and Social Responsibility. 3 Credits.
This course explores responsible business practices at both the individual and organizational levels. Key concepts of business ethics are studied, with a focus on how managers can motivate employees and other stakeholders to support socially responsible business decisions and practices. Prerequisite: MGMT 300 with a grade of C or better. On demand.

MGMT 361. Managerial Negotiations. 3 Credits.
A survey of negotiation, mediation, arbitration, and emerging methods of alternative dispute resolution. Students will be required to engage in small and large group discussions, simulated negotiations and mediations in addition to regular reading assignments. This course is designed to help students understand their bargaining position in a variety of settings, devise negotiating strategies, and build their persuasive abilities and self-confidence in negotiations. Prerequisite: MGMT 300 with grade of C or better. On demand.

MGMT 362. Leadership and Conflict Resolution. 3 Credits.
This course will explore the nexus between leadership and the ability to navigate through the tough waters of conflict. Participants will be encouraged to reflect, explore, and apply concepts that will help them to achieve success in their professional and personal lives. On demand.

MGMT 372. Fundamentals of Project Management. 3 Credits.
This course covers the fundamental concepts and applied techniques for cost, resources, risk, scheduling, and stakeholder management of both long-term development programs and short-term projects. Project management deals with project proposals, charters, and the management of projects, those limited in scope, budget, and schedule. The course covers cases from a wide variety of industries, including construction, information systems, non-profit organizations, the government and the military. Students will also become familiar with PM software tools and certification options. Using discussions and in group class work, students will learn how to apply the skills required of a project manager in today's climate. Prerequisite: MGMT 300 or LEAD 101 with a grade of C or better, or instructor approval. S.

MGMT 395. Special Topics. 3 Credits.
Specific topics will vary. Course will offer specialized knowledge in a specific area; e.g. Human Resource Management, Operations Management, Strategic Management. May be taken a maximum of two times for credit. Prerequisites: MGMT 300 with a grade of C or better, and declared COBPA majors; Management department may require additional prerequisites for specific sections; Management department approval. Repeatable to 6 credits. On demand.

MGMT 397. Cooperative Education. 1-2 Credits.
On-the-job compensated experience in general management or human resource management, operations or supply chain management. A maximum of 6 credits cumulative from MGMT 397 and MGMT 497 are allowed to be used towards the above mentioned degree programs. Prerequisites: MGMT 300 with a grade of C or better, GPA of 2.5 and consent of instructor. Repeatable to 6 credits. S/U grading. F,S,SS.

MGMT 400. Organizational Theory and Analysis. 3 Credits.
The course is designed to acquaint students with some of the alternative ways in which organizations may be designed to accomplish their tasks. The course reviews the development of organization theories, their current status, and their future. Emphases are placed on the analyses of system theories pertaining to structure, process, and context. Prerequisites: MGMT 300 with grade of C or better, Junior or Senior standing, and declared COBPA majors only. Prerequisite or Corequisite: MGMT 310 with grade of C or better. F,S.

MGMT 407. Wage and Salary Administration. 3 Credits.
The role of a wage and salary administrator is studied. The course focuses on the fundamentals of wage theory, job evaluation and pricing, employee evaluation, individual and group incentive plans, benefits, and managerial/ executive compensation. Prerequisites: MGMT 302 with grade of C or better, Junior or Senior standing, and declared COBPA majors only. F.
MGMT 408. Performance Management and Human Resource Management Issues. 3 Credits.
This class explores various performance management approaches used by human resource management professionals and managers to improve work performance in organizations. This course also investigates current issues in the field of human resource management that potentially impact the performance of work. Prerequisites: MGMT 302 with grade of C or better, Junior or Senior standing, and declared COBPA majors only. S.

MGMT 409. Union-Management Relations. 3 Credits.
This course provides the student with an overview of the role of labor unions in contemporary organizations. The primary emphasis of the course is on the collective bargaining process. Students are engaged in simulated collective bargaining processes involving negotiations, mediation, arbitration, and final contractual agreements. Causes of industrial disputes and grievance arbitration are also covered. Prerequisites: MGMT 302 with a grade of C or better, Junior or Senior standing, and declared COBPA majors only. On demand.

MGMT 410. Staffing: Recruitment and Selection. 3 Credits.
This course trains students in one of the major components (applicant recruitment and selection) for Human Resource professionals as well as managers. In doing so, students are introduced to the techniques of analyzing the effectiveness and appropriateness of various instruments used by professionals. Additionally, students are introduced to the strategies associated with the use of different recruitment and selection techniques. Prerequisites: MGMT 302 with grade of C or better, Junior or Senior standing, and declared COBPA majors only. S.

MGMT 412. Training and Development. 3 Credits.
This course trains students in one of the major components (employee training and development) for Human Resource professionals as well as managers. In doing so, students are introduced to the current state of employee training and development practices; acquire a basic understanding of key issues related to the structure, the methods, and the use of technology for the training of employees; and through readings, lectures, discussions, and presentations learn to apply learning theories in the development and implementation of a strategic employee training system. Prerequisites: MGMT 302 with grade of C or better, Junior or Senior standing, and declared COBPA majors only. F.

MGMT 420. Multinational Management. 3 Credits.
This course is an introduction to the dynamics of management processes encountered in a multinational business setting. It covers comparative management systems and analysis of various environmental conditions for making effective managerial decisions within a multinational company. Adaptation to different cultures is emphasized as one of the essential components of the successful multinational management equation. Prerequisites: MGMT 300 with a grade of C or better, Junior or Senior standing, and declared COBPA majors only. On demand.

MGMT 431. Supply Chain Management. 3 Credits.
This course covers the set of approaches utilized to efficiently integrate activities of suppliers, operations/production, and distribution of goods and services. Topics include: logistics, inventory, information systems, integration, alliances, procurement, international issues, coordination of product/service and processes in a supply chain, customer value, and decision support. Prerequisites: MGMT 301 with grade of C or better and declared COBPA major. F.

MGMT 432. Supplier Relationship Management. 3 Credits.
This course focuses on the "upstream" portion of the supply chain and stresses managerial issues in supplier relations. Topics covered include: cross functional issues in supply management, social responsibility, buyer-supplier relationships, quality management, total cost of ownership, developing supply requirements, strategic sourcing, cost management, relationship management, and world-class supply management. Prerequisites: MGMT 301 with grade of C or better and declared COBPA majors. S.

MGMT 433. Logistics in the Supply Chain. 3 Credits.
The primary emphasis of this course is directed toward dealing effectively with the management problems associated with moving and storing goods throughout the supply chain. Major topics covered include: logistic network strategy and planning, transportation strategy, inventory strategy, location strategy. Prerequisites or Corequisites: MGMT 309 with grade of C or better and declared COBPA majors only. S.

MGMT 475. Strategic Management. 3 Credits.
This is the capstone course in business. Students apply knowledge gained in accounting, economics, finance, management, and marketing to develop business strategies. Case studies, simulations, and other exercises are used to develop executive skills. Prerequisites: MGMT 300, MGMT 301, FIN 310, MRKT 305, 95 credits, and declared CoBPA majors only. F,S.

MGMT 489. Senior Honors Thesis. 1-8 Credits.
Supervised independent study culminating in a thesis. Repeatable to 9 credits. Prerequisite: HON 401. Repeatable to 9 credits. F,S,SS.

MGMT 494. Readings in Management. 1-4 Credits.
Selected readings in management. Prerequisites: Senior or graduate standing and consent of instructor. Repeatable to 8 credits. F,S.

MGMT 497. Internship in Management. 1-3 Credits.
Guided, practical experience in human resource management, production, operations supply chain management, or general management, with selected participating businesses or organizations. A maximum of 6 credits cumulative from MGMT 397 and MGMT 497 are allowed to be used towards a degree program. Prerequisites: MGMT 300 with a grade of C or better, GPA of 2.5, and consent of instructor. Repeatable to 6 credits. S/U grading. F,S,SS.