Master of Business Administration

Admission Requirements

1. A four-year bachelor’s degree from a recognized college or university.
2. An overall grade point average of at least 3.00 in the undergraduate degree program or of at least 3.25 for the last two years, or equivalent, of undergraduate work (based on 4.00 scale).
3. Completion of the Graduate Management Admission Test (GMAT) with a score that equals or exceeds an overall total score of 500. In certain circumstances, applicants may substitute the GRE (with similar percentile scores expected to those noted above). This situation will be determined on a case-by-case basis.
4. Satisfy the School of Graduate Studies’ English Language Proficiency requirements as published in the graduate catalog.
5. Minimum competence in business math and statistics, accounting, economics, and finance. This competence is normally demonstrated by having a bachelor’s degree in business administration, previous equivalent course work in each of four subject areas, or by successful completion of self-paced boot camp courses on these topics from Ivy Software (https://www.mbabreprepworks.com/local/iodad_signup/signup.php?id=128&code=UNDakota).

M.B.A. Prerequisite Competence

Applicants must demonstrate a minimum competence in business math and statistics, accounting, economics, and finance. Competence in these foundational topics can be demonstrated in three ways:

1. Possessing a bachelor’s degree in business administration, with the grade point requirements stated above.
2. Completion of equivalent course work in the four topics areas, with a grade of “B” (or the equivalent) or better in each course. The MBA Program Director will determine if previous course work meets the expectations for entering students.
3. Successful completion of self-paced online boot camp courses on these topic areas from Ivy Software (https://www.mbabreprepworks.com/local/iodad_signup/signup.php?id=128&code=UNDakota). Students can go directly to Ivy Software’s web site for registration information. Students must achieve a score of 80% or greater in each course in order to successfully complete the prerequisite requirement. Students will have a maximum of 2 attempts to successfully complete each course; students that fail to pass the boot camp course after 2 attempts will be required to complete an undergraduate course judged by the MBA Program Director to be equivalent to that subject, with a grade of “B” (or the equivalent) or better.

Ivy Software Boot Camp Course List

1. Business Math and Statistics
2. Financial Accounting
3. Fundamentals of Economics
4. Understanding Corporate Finance

Degree Requirements

Students seeking a Master’s degree at the University of North Dakota must satisfy all general requirements set forth by the School of Graduate Studies as well as particular requirements set forth by the Master of Business Administration Program.

The M.B.A. degree program is an interdisciplinary program taught by the faculty in several departments within the College of Business and Public Administration. The M.B.A. Program Director is responsible for coordinating all aspects of the program. Business courses carrying graduate credit status from the Department of Accounting, Economics and Finance, Marketing, Management, and Political Science and Public Administration, and the School of Entrepreneurship are described elsewhere in the graduate catalog. The M.B.A. degree program requirements are:

1. A minimum of 43 semester credits of academic work. The program includes 34 credit hours of required core course credits and an additional 9 credit hours in a required concentration.
2. The 34 required core course credits are organized into 4 modules: Executive Management, Business Analytics, Financial and Economic Analysis, and Strategy.
3. At least one-half of the credits must be at or above the 500-level. A maximum of one-fourth (usually 9 semester credits) of the credit hours required may be transferred from another institution.
4. The requirement of the final examinations for the M.B.A. degree is satisfied by the successful completion of MGMT 585 Advanced Strategic Management. MGMT 585 Advanced Strategic Management has four prerequisites which MUST be completed prior to enrollment:
   a. ACCT 509 Accounting Information for Decision and Control
   b. FIN 501 Managerial Finance
   c. MGMT 515 Advanced Managerial Theory
   d. MRKT 510 Strategic Market Planning
5. Students are required to make a final presentation to a panel of assurance of learning reviewers during their last semester of study, and maintain an assurance of learning portfolio throughout their program of study.

The M.B.A. curriculum includes the following required courses:

- **Executive Management Module**
  - MGMT 505 Organization Leadership and Ethics
  - MGMT 515 Advanced Managerial Theory
  - BADM 500 The Successful MBA--Executive Skills

- **Business Analytics Module**
  - ISBC 510 Business Intelligence
  - ECON 502 Econometrics
  - MGMT 501 Quantitative Analysis for Management Decisions

- **Financial and Economic Analysis Module**
  - ACCT 502 Financial Reporting and Decision Making
  - ACCT 509 Accounting Information for Decision and Control
  - FIN 501 Managerial Finance

- **Strategy Module**
  - MRKT 510 Strategic Market Planning
  - MGMT 545 Strategic Supply Chain Management
  - MGMT 585 Advanced Strategic Management

- **Concentration**
  - Total Credits 43

M.B.A. students can choose among the following concentrations:

- **General Concentration**
  - Students can choose 9 credit hours for the General Concentration chosen from courses offered at the 300-, 400- and 500-level in the areas of Accounting, Economics, Entrepreneurship, Finance, Information Systems and Business Communications, Marketing, Management, and Political Science & Public Administration, as well as other fields within the CoBPA and across UND. MBA students taking courses at the 300- and 400-level for graduate credit are expected to perform at a higher level, both in the quality and quantity of work. All General Concentration courses must be approved by the M.B.A. Program Director prior to enrollment.

- **Business Analytics Concentration**
  - Students can choose to focus on business analytics beyond the M.B.A. core business analytics module by choosing 9 credit hours from the following list of courses. Other courses may be substituted for those in the list below, but must be approved by the M.B.A. Program Director prior to enrollment.
    - ECON 411 Economic Forecasting
    - ECON 510 Time Series Methods & Applications
    - ECON 534 Further Topics in Econometrics
    - ECON 545 Quantitative Methods for Impact Evaluation & Causal Inference
    - ISBC 330 Database Management
    - ISBC 430 Database Analytics
    - EFR 513 Large Dataset Management and Analysis
Master of Business Administration

EFR 530  Learning Analytics  3
EFR 535  Data Analytics and Visualization with R  3

Government and Business Concentration

Students can choose to focus on government and business by choosing 9 credit hours from the following list of courses. No more than 3 credit hours total can be completed from POLS 580 and BADM 597. Other courses may be substituted for those in the list below, but must be approved by the M.B.A. Program Director prior to enrollment.

- POLS 502  Problems in State and Local Governments  3
- ECON 503  Government and Business  3
- POLS 531  Foundations of Public Administration  3
- POLS 532  Public Policy  3
- POLS 533  Administrative Ethics in the Public Sector  3
- POLS 535  Public Organizations  3
- POLS 537  Program Evaluation  3
- POLS 538  Public Budgeting and Financial Administration  3
- POLS 580  Administrative Internship  1-3
- BADM 597  Graduate Cooperative Education  1-3

Social Entrepreneurship Concentration

Students can choose to focus on social entrepreneurship by successfully completing the three courses in the following list. Other courses may be substituted for those in the list below, but must be approved by the M.B.A. Program Director prior to enrollment.

- POLS 561  Creation and Management of Social Enterprises  3
- POLS 562  Political Advocacy and Social Entrepreneurship  3
- ENTR 580  Seminar in Social Entrepreneurship  3

International Concentration

The International Business concentration requires students to study abroad at a foreign college/university that has a formal course transfer agreement in place with UND. Students will complete the first and last semesters of their program of study at UND. Courses to be taken at the foreign college/ university, and included in the program of study, must be approved by the M.B.A. Director prior to registration. Students are expected to take a workshop or course of study in cultural language studies from the foreign college/university.

Aviation Management Concentration

Students can choose to focus on aviation management by choosing 9 credit hours from the following list of courses. Other courses may be substituted for those in the list below, but must be approved by the M.B.A. Program Director prior to enrollment.

- AVIT 502  Aviation Economics  3
- AVIT 510  Aviation Public Policy and Regulations  3
- AVIT 512  Environmental Sustainability, Occupational Safety, and Health in Aviation  3
- AVIT 513  Aviation Safety Management Systems  3
- AVIT 514  Aviation Management Theory  3
- AVIT 517  Airline Labor Relations and Law  3
- AVIT 521  Ethics in Aerospace  3
- AVIT 522  UAS Management  3
- AVIT 523  Aviation Safety Data Analysis  3
- AVIT 524  Air Traffic Management  3

Students who already have completed courses similar to those in the M.B.A. curriculum may be required to choose substitutes from the graduate credit offerings listed in this catalog. Substitutions require the prior approval of the M.B.A. Program Director and the Graduate Dean.

Final Examinations. The requirement of the final examinations for the M.B.A. degree is satisfied by the successful completion of MGMT 585 Advanced Strategic Management.